

## EXPLAINING THE RELATIONSHIP BETWEEN BORDER MARKETS AND THE DYNAMICS OF VILLAGES IN THE BORDERLANDS

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### **Abstract**

*Today, economists speak of trade as an engine for the development. The establishment of border markets as a good strategy to address gaps in border areas and border out of the current economic crisis has been welcomed by many development planners. The aim of this study was to investigate the effect of temporary border markets in frontier employment and entrepreneurship in rural areas, in 3 the Khaw village of Mirabad, Flows and Sarkol are in the city of Marivan. The research purpose is cross-functional and in terms of data collection. The study population consisted of 5532 patients were frontiersmen who uses statistical methods 250 subjects were selected. Questionnaires were distributed in proportion to the number of rural frontier. The validity of the test Cronbach's alpha was 0.74 percent, also with 20 findings of experts to complete, in-depth individual interviews took place. In order to analyze the data, paired t test, chi-square test (to determine whether or not respondents in question), and Kruskal-Wallis test was used. The results show that the temporary border markets could have a positive effect on employment and entrepreneurial frontier rural areas and villages close to the border with more influence from temporary border markets. According to the paired t test, rural incomes due to the elimination of smuggling activities in the region, after the establishment of border markets before the establishment of the markets, dropped.*

**Keywords:** *temporary border markets, employment, entrepreneurship, Borderlands*

### **Introduction**

Today, economists speak of trade as an engine for the development. The establishment of border markets as a good strategy to address gaps in border areas and border out of the current economic crisis has been welcomed by many development planners (Tayebnia & Manouchehri, 2016, p. 148). The distant past frontier areas due to the inability of potential component isolated and deprived areas were considered. Therefore, cities and villages in these areas is very limited and of development are low. But with the globalization of industry, trade, finance and changes in the international system, strategic thoughts turned to the beliefs of economic geography borders. The new agreement, the center has to revise its relationship with the surrounding (Pena, 2005, p. 286-290). Inability of potential natural and economic Some of these areas, especially in the areas of agriculture, industry, immigration, differences and imbalances in the region and the space between central and border states in the time allowed, which on the eradication of poverty, creation employment, population retention, preventing the discharge of trafficking in border areas and measures to trade in the border areas (Ahmadi-Pour, 2008, p. 6). The most important structural feature of these areas, the lack of diversity in the context of economic and employment opportunities, especially for increasing rural manpower. (Hossain, 2014, p. 20). One of the measures necessary for the dynamic economy of border areas, development of border transactions in regulated and facilitated border markets that can trigger good to increase formal exchanges, prosperity comparative advantages and expand cooperation and developing markets, regional, price stability, orientation of business profits,

increased employment and prosperity for the community is residing in border regions(Kamran, 2009, p. 9).

Labor and employment, especially entrepreneurs, the principles of individual and social life are important at all ages and human communities are important. Entrepreneurship for human life in this world will be transformed. Economists and pundits are convinced that entrepreneurs by offering new products and services can lead society towards progress and development (Kuratko & Hadgetts, 2004, p. 35). Today, in all communities and foster entrepreneurship is more or less emphasized And points of view and different ways to improve it, provided that depending on the circumstances of each community can benefit from them(Sobel & King, 2008, p. 431). In general, one of the factors in rural development, entrepreneurship because, the entrepreneur can create new employment opportunities and income at an effective role in improving the economy and living conditions of rural areas. For this reason, measure and trying to develop rural entrepreneurship and foster entrepreneurship in rural development process, by providing early, it is very important.(Tosi, 2014, p. 2). One of the ways to create jobs for the rural frontier to the establishment of border markets interim know that in the past decade in various regions of many of them have been established, in the city of Marivan two marketplaces temporary borders in the name of the old and ten RA Artisans established have become. For this reason, this study seeks to answer the question whether the temporary border markets have optimal performance on employment, entrepreneurship and rural people's income have frontiersman? In this study, the independent variable and cross-border markets, temporary employment, entrepreneurship and income as well as dependent variables are taken into account. The hypothesis of the research is as follows:

- ✓ The seems that markets have failed to optimal performance in cross-border temporary employment, entrepreneurship and rural people's income have frontiersman.
- ✓ The seems that the employment and income of border markets in villages closer to border villages from the border to have a greater impact.

## **Theoretical Framework**

### **Border Market**

Border Market is an enclosed area, Located in the vicinity of the zero point of the border and customs, Customs clearance formalities are allowed to do or places where the agreements concluded between the Islamic Republic of Iran and neighboring countries to be determined.(kohneposhi and Anabestani, 2012, p. 9). The market into two general categories distinguished: 1) border markets trade sanctions economic: the market based on the decision of the Cabinet; and 2) markets or security for the markets licensed establishment by Council Supreme National security issued generally on the Iranian border with Iraq and Afghanistan and the security situation at a given time and space to be created(Tayebnia&manouchehri, 2016, p. 151). According to experts, can promote cross-border economic activity and economic development of border areas, improving living standards, reduce poverty, income distribution, build a relationship of friendship and accelerate cooperation between border areas have an essential role. (Chandoev wit, 2004, p.145). The exchange of the country in which Export of goods, there is a relative advantage to act on it and replace it into the commodity which seems less advantages. Therefore, the optimal allocation of production factors, both countries will enjoy the benefits of trade. Although the model is Critics. Including the consequences resulting from such exchange losses less developed countries can be noted. But it can not be ignored benefit of the trade for each country(Cholaki, 2012, p. 2). A total economy a key role in the development of border areas and promote economic development in border areas, improving living standards, reduce poverty, income distribution, build relationships and learn more elaborated further cooperation between border areas have. (Qaderihojat.,

2010, p. 123).The reality is that today, two border has led neighboring countries in border markets common boundary of the known methods of economic development in rural frontiersman is considered and could be a major change in production, employment, population stabilization frontier, increasing income and ultimately create sustainable development and regional cooperation led to the act(Mahmudi, 2004, p. 144).The main reasons for the formation of border markets can be summarized in the following: 1) Social: border markets vacuum within the borders remove and drain the sidelines borders prevent this in turn can raise the coefficient comes 3) political: political variables such important variables affecting the life of the markets. While trade can also have an impact on political relations Some empirical studies show. There is a common language and social mores close proximity to each other because the residents of these areas and thus boost the business (Asheri, 2011, p. 12).

### Entrepreneurship

Entrepreneurship word from the French word "Entreprendre" means to take or "committing" originated (SeyedNaqavi & Abdollahpour, 2010).The view of Schumpeter, the entrepreneur is an innovator and a leader. Therefore, personal enterprise that combines new product creation, or like a man who wants to risk to organize and improve the re-economic mechanism and social acceptance, or like a person who has the use of market opportunities, imbalance between supply and demand of between takes, or a person who has a business of his own(Lordkipanidze, 2005, p. 788).In other words, entrepreneurship, the willingness to make calculated risks in terms of financial jobs and then, do whatever possible to create advantages and privileges (Ashomre, 2008, p. 2).Rural entrepreneurship and rural entrepreneurs have in principle no different from other entrepreneurs and entrepreneurship. In fact, rural entrepreneurs as some characteristics that entrepreneurs elsewhere, even for high risk activities and the rural environment, as well as lack of resources and weak management in the rural environment, rural entrepreneurs have much power more risks than others. Rural entrepreneurship can be so defined: identify new opportunities, innovation and creativity in agriculture and non-agricultural, innovation and creativity in land use and the optimum use, varied and innovative sources of rural areas in order to improve sustainable rural (Petrin, 1994, p. 12- 13).

**Table 1- International studies in the field of research**

The writer Or writers	the subject	Results
Nicholson, R	Border employers motivation and performance of emerging economies in China and India (2013).	According to the results, the integration of location on the border, generate greater returns and collection of its shareholder countries has been developed. Foreign companies active in the border areas, mainly in developed countries more.
Gaffney,N	Business participation of multinational enterprises (MNE) in emerging markets frontier: the distance Economics and Knowledge (2016).	A greater level of transfer of assets with respect to targeting investments in countries that are economically or knowledge of the remote may wish to consider increasing the level of participation of their companies.
Wilson, N	Transmission in the United States and Mexico border economy: a regional association of economic competition (2014).	Only with strong institutions in the border areas can be integrated into border communities remain strongAnd that it can be used for transactions and economic activities. Wilson believed that legislation and planning for the border need to support strong and sustained financial and efforts.
T.Huw, E	The distance from the border and its impact on the economy (2015).	According to Edwards on the border issues that affect the economic effects are as follows: 1) The value and volume of bilateral trade. 2) marginal trade. 3) competition in the market and compete Haza company. 4) regional integration and its benefits and costs. 5) trade, innovation and technology overflow. 6) integration and macroeconomic convergence.
Niebuhr, A	The effect of integration in	If relations between the border areas between the two countries together

	border areas and economic theory and empirical studies .(2002)	seamlessly and enable economic ties of the day, the border regions in terms of economic progress achieved, and also to his opinion, since the balance of spatial integration under affects the cost of transport may facilitate international and cross-border movements of constructive change.
Friese, F	Lampedusa economic borders and immigration fledgling industry in Sicily and Tunisia (2012).	According to multinational and local conflicts in the allocation of resources and the interaction between the formal and informal economy, cross-border traffickers and the island of Lampedusa, which is related to the national payment.
FTSE	Border markets, access to the next frontier (2013).	Border markets increased legal transactions, extended monitoring functions of the exchange, development of infrastructure, access to foreign capital and businesses are thriving.
Santoro	Frontier markets recently established (2014).	In most countries, border markets as well as have a positive impact on the economic indicators are border areas in place, would have been to prevent corruption.
Xinhua Gu	The impact of border markets in tourism economics (2016).	The findings suggest that different border markets with regard to trade between the countries improve the economic situation of the region as well as the development of tourism. The border markets makes traveling tourists from different countries.

Source: Findings, 2017.

### Research methodology

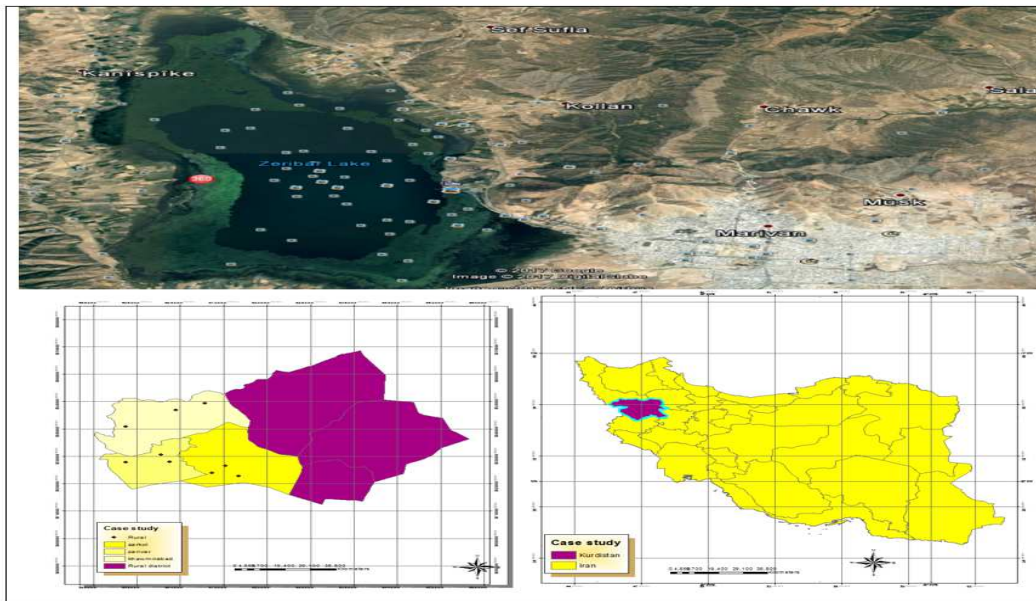
The purpose of this study and in terms of data collection is descriptive and analytical. The theoretical method for collecting information and documents in the field of survey based on interviews and questionnaires were used. The research for the role of border markets in employment and entrepreneurship in rural areas are frontier. The study population is divided into rural households in villages Khaw Mirabad, Zarivar and Sarkol in the city of Marivan. Given the extent of the area and the difficulty of accessing 30% of the country's three villages in each district where a total of six villages in the covers by lottery as villages were selected and questionnaires to classification and randomly in villages were distributed among households. In field studies, to collect the required data, to prepare a questionnaire and were interviewed between the villages concerned, the most important part of field studies. For this purpose, a questionnaire was designed which included household questionnaire. The questionnaire included questions were closed questions. In designing questions, the Likert scale was used. Content validity was confirmed by a group of university professors and validity of the test Cronbach's alpha was 0.74 percent. Household questionnaire was distributed based on the number of selected villages. Based on a formula of population, 250 samples were obtained, as well as with 20 subjects to complete the findings, in-depth individual interviews took place. To analyze the data, paired t test, chi-square test (to determine whether or not people respond to questions of this test is used) and Kruskal-Wallis test was used in the software SPSS.

Table 2- Sample villages and distributed questionnaires among them.

Rural district	The name of the village	The number of households	Total population	The number of questionnaires
KhawMirabad	Anjiran	111	455	18
	Bashmaq	11	47	4
	Daravaran	83	334	16
zarivar	Kanikabod	6	24	2
	Kanisanan	171	660	31
	Ney	656	2560	113
Sarkol	Balek	139	529	25
	Darziyan	112	451	20
	Sharani	113	472	21
Total	9	1402	5532	250

## Research Area

City of Marivan is located in Kurdistan province and 135 kilometers west from Sanandaj . The city is ended to Saqqzand Iraq from the north, it's ended to Pave, ion the East and the Westit's ended to Sanandaj and Iraq respectively (Najafi, 1369: 585). According to the latest divisions city of Marivan has 3 sections, 3 cities, 6 districts and 151 populated villages (Statistical Yearbook of Kurdistan). In November, the population of the city was 267,661 people. 211,163 of these are living in urban areas and 11,700 are living in rural areas.13,612 of the population living in rural parts of the city are male and 13121 of them are women (Culture village in Kurdistan).



## Research findings

### Analysis of descriptive findings

Check the individual characteristics of the respondents indicate that all respondents were male, 15.3% of respondents aged 25-15 years in terms of age, 28.1% of respondents aged 35-25 years, 30.6% of respondents age 45-35 years, 20.4% of respondents aged 55-45 years and 5.5% in those aged over 55 years have been. In terms of education, 4.6 percent illiterate, 16.5% of subjects at the elementary level, 30.8 percent of people in the middle, 25.1 percent of high school and 22.9 percent of those in upper secondary level have been. More than 85% of their home's been at his residence.

### Job status of respondents

Job status of respondents in the overall level 2 main job and secondary jobs or other jobs have been evaluated. The main employment classification of the total sample size in terms of employment status of the respondents, 33% of agricultural jobs, 19.5% of public service jobs (shops, taxi driver between rural-urban), 7.6% of government employees, 24.2% of self-employed workers, 3.1 percent and 12.6 percent of the VA's other work. related industry and employment as well as employment due to lack of industry (large-scale or small) in the studied area, zero percent. 36.2% of people in employment lateral or side to Barry Cole, 29 percent work in the marketplace and 34.5% to other jobs (farmers, workers and services)

are. In terms of job satisfaction, 9.8 percent of respondents too much, 16.4 percent of respondents most, 17.1 percent of respondents to some extent, 29.7 percent of respondents at least 27% of those with very little job to pay it are satisfied.

**Table 3- the individual characteristics of respondents in rural areas, border areas**

index	Individual characteristics of respondents			average	standard deviation
	Classification	frequency	percent		
Age	15 - 25	15.3	125	7.12	4.057
	25-35	28.1	309	6.73	4.716
	35-45	30.6	490	7.59	4.859
	45-55	20.4	340	7.71	4.452
	55 >	5.5	74	6.88	4.636
Level of Education	illiterate	4.6	62	5.36	4.245
	Primary	16.5	141	7.48	4.388
	Guidance	30.8	332	7.32	4.549
	High school	25.1	416	7.38	4.621
	High school graduate or higher	22.9	387	7.39	4.872
main job	Farmer	33	441	7.98	4.632
	Public services	19.5	288	7.14	4.447
	government's employee	7.6	83	6.34	4.230
	Working	24.2	297	6.93	4.955
	Dehyaran	3.1	60	6.33	4.485
	Other	12.6	169	6.76	4.568
second job	coolie	36.2	485	7.35	4.780
	Working in the marketplace	29	388	6.38	4.232
	Other	34.5	461	8.05	4.755
Job Satisfaction	too much	9.8	131	7.54	4.693
	alot	16.4	219	7.77	4.748
	So much for	22.1	296	6.97	4.826
	little	29.7	398	7.15	4.078
	very little	22	294	6.36	4.652

Source: Findings, 2017.

The establishment of border markets has different effects on the lives of rural areas frontiersman. Especially in the field of employment in these areas has caused a lot of changes. Research on the effects of border markets in variables studied.

**Table 4 Answer villagers to influence variables border markets.**

Index		too much	alot	mediocre	low	seldom	Average	Chi-square	Sig
Tend to migrate due to employment	frequency	61	97	86	71	45	3.16	23.222	.000
	Percent	16.9	26.9	23.9	19.7	12.5			
A sense of job security in border markets	frequency	14	28	76	132	110	2.18	143.889	.000
	Percent	3.9	7.8	21.1	36.7	30.6			
Feedback for each person the benefit of the rural	frequency	14	54	72	125	95	2.25	97.583	.000
	Percent	3.9	15.0	20.0	34.7	26.4			

Source: Findings, 2017.

- Studies show that most respondents believe that border markets had a significant impact on creating jobs for them. According to the responses and interviews with villagers, The reason for this dramatic

reduction in smuggling activities after the establishment of markets and the inability to create alternative employment for a wide range of markets. Chi-square test results and meaningful to the average 2.78 percent less than the average (3) is So people have to say, believe the opposite border markets The main condition is not to create jobs for them. A resident of the village of figs says: "For several years, is working at the border or rather low and closed. Temporarily closed the border areas and established markets. That everyone has a book border could use markets. In some cases once a month is not my turn to go to the market and import goods. If the first day borders did not exist was much better because at least we went looking for a better job "(M, 38).

**Table 5. Answers villagers to the impact of border markets in employment and entrepreneurship**

Index		too much	alot	mediocre	low	seldom	Average	Chi-square	Sig
Employed	frequency	71	105	91	58	35	2.78	21.056	.000
	Percent	19.7	29.2	25.3	16.1	9.7			
Entrepreneurial opportunities	frequency	6	39	67	132	116	2.60	43.056	.000
	Percent	1.7	10.8	18.6	36.7	32.2			
Non-Aboriginal employment	frequency	98	109	59	63	31	3.74	117.444	.000
	Percent	27.2	30.3	16.4	17.5	8.6			
Service jobs	frequency	107	134	80	29	10	2.37	89.861	.000
	Percent	29.7	37.2	22.2	8.1	2.8			
Employment for rural women	frequency	99	85	52	85	39	1,19	279.750	.000
	Percent	27.5	23.6	14.4	23.6	10.8			

Source: Findings, 2017.

Given that only two temporary Markets (piran Anddaravaran) are active on the Cole, focus on these two markets. Many people in the city of Marivan to the markets and villages frontiersman come, because in some cases these markets to freely come and people in urban areas can also receive the goods they (the release of the border for Cole users in all days not happen. That's why a lot of people's everyday Marivan and remote villages go to the market and wait for hours. You may not get good most of the time). According to this index had significant chi-square test and whereas the average 3.74% and higher than average (3) is. The respondents in this case have agreed, in other words, they believe that after the establishment of border markets for the employment of non-native areas in the border areas than in the past.

-According to the consent of the respondents about the impact of border markets in their entrepreneurial opportunity, entrepreneurial opportunities for their border markets have had a great impact on. Chi-square test results are meaningful to the average 2.60 percent less than the average (3) is. So people are opposed to say that the main condition border markets in entrepreneurship are not for them. As a resident of the village of straw, said: "The official border Bashmaq much effect in improving our lives and not create jobs for villagers. Some people in the village daily to workers draining and time-consuming goods paid in the work, so the total is not the high count and should be of particular interest to traders and owners of the city is because we invest On temporary markets also did not count, because very little profit from it "(male, 48). According to the findings of the first research hypothesis is confirmed. In other words, a temporary border markets have failed to optimal performance on employment, entrepreneurship and rural people's income have frontiersman.

Having regard to the views of respondents believe that service jobs were not significantly increase cross-border markets. Some of those questioned believed that. The impact of border markets in service jobs limited to loading in

the markets is that very little income for individuals. The index had significant chi-square test and Whereas an average of 2.37 percent and below the average (3), so respondents are against this index. Since the work marketplaces dedicated to men's role and significant effect on employment of rural women did not, and even if the women who are heads of households cards border, to load and deliver the goods to a worker (Cole) Recruiters them. So, how satisfied respondents are very low 41.1 percent, 39.4 percent lower, partly for 17.5 percent, 1.1 percent and 0.8 percent, much was too much. The index had significant chi-square test and Whereas the average 1.91 percent less than the average (3) is. So respondents believe frontier markets had a significant impact on rural women's employment. According to research findings and responsive after the establishment of border markets, rural-urban migration than in the past. Because of the removal of cross-border smuggling and laws and regulations, most people have lost their jobs and have been forced to migrate to cities. The response to this is that, totally opposed to 12.5 percent, against 19.7 percent, 23.9 percent intermediate, 26.9 percent were in favor and 16.9 percent completely agree. Therefore, most respondents believe for employment must migrate to the city. The index had significant chi-square test results and commented on average 3.16% and higher than average (3) is. So of respondents are willing to migrate for employment. A resident of the village of Bashmaq in this regard says: "living in the border villages without special features that are unique to this area is very difficult. We also have more incentive to stay. In the village with its lack of facilities for their children encounter the most problems for the people of this region have been"

**Table 6. Answers rural income and reduce the impact of border markets in agriculture**

Index		too much	alot	mediocre	low	seldom	Average	Chi-square	Sig
Income level	frequency	2	19	61	142	136	1.91	233.694	.000
	Percent	0.6	5.3	16.9	39.4	37.8			
Reduced agricultural activities	frequency	27	56	93	99	85	3.44	50.278	.000
	Percent	7.5	15.6	25.8	27.5	23.6			

Source: Findings, 2017.

In terms of job security, respondents believed that the job of border markets with a sense of job security is completely opposed to 30.6 percent, against 36.7 percent, 21.1 percent intermediate, 7.8% in favor and 3 0.9 percent completely agree. The index had significant chi-square test and whereas an average of 2.18 percent and below the average (3), so respondents in this case are opposed. So people in the border areas of employment in border markets do not have a sense of job security. Studies show that the income of the rural markets are not the same for each person, so that the consent of the respondents, 26.4 percent completely disagree, 34.7 percent opposed, 20 percent intermediate, 15 percent in favor and 3. 9 percent completely agree, and that as many goods on different days. As well as some rural people in a couple days to allow the withdrawal of the product from the marketplace and others on odd days. So there is no possibility of profit equal to every rural person. The index had significant chi-square test and Whereas the average 2.35 percent less than the average (3), so respondents are opposed to the measure. It is significant to point out that cross-border markets have been effective in decreasing agricultural activities or not, here completely opposed to 18.9 percent, against 30.6 percent, 25.6 percent intermediate, 17.2% agreed and 7.8 percent completely agree. As you considerably more respondents are opposed to it. This means that cross-border markets are not effective in decreasing agricultural activities. 39.4 percent against 16.9 percent intermediate, 5.3 percent and 0.6 percent agreed completely agree. As is clear from the responses temporary border markets could have a positive impact on employment and entrepreneurship rural people. In other words, markets could temporarily fill the vacuum of smuggling.



Table 7. Results of paired t test comparing the average income of border markets before and after the elimination of trafficking

Average			Standard error	95% Confidence Interval of the Difference		Index T	df	Sig
				Low	upper			
Income	Before	2.88	.130	-.985	-.471	-5.580	249	.000
	After	3.60						
	Mean difference	0.72						

Source: Findings, 2017.

Paired t-test showed that the income of frontier markets before and after the elimination of trafficking. The average have significantly different than 0.000 people and Income before elimination of trafficking has decreased. The reason for this is that more jobs for rural people has been linked to smuggling And after the establishment of these markets are not only not increased but decreased Income people. According to the results of the Kruskal-Wallis test, the relationship between the district and the impact of border markets in rural employment, as an average of the ratings with the Kruskal-Wallis test showed villagers in the village Khavv Mirabad impact of border markets in employment than other villages in the two districts are feeling more satisfied. Villagers in the next village because they work in the marketplace and Cole go for their second job is, In their view, the temporary border markets have been less effective in their jobs. As a result, the second hypothesis is confirmed. In other words, villages closer to border markets are more effective than they are.

Table 8-effect relationship between the district and border markets in rural employment.

	Rural district	Count	Average ratings
The impact of border markets in rural employment	Khaw and Mirabad	38	138.67
	Zarivar	146	123.71
	Sarkol	66	121.89
	Total	250	
	Df	2	
	Sig	0.004	

Source: Findings, 2017.

## Discussion and conclusion

Feedback temporary borders were established with the aim of creating employment for the rural frontier. This study investigates the role of border markets temporary employment and entrepreneurship in rural areas in the frontier district of Khaw and Mirabad, flows and has Srkl in the city of Marivan. In this connection, questions were raised as to what their findings were. According to the findings of research and interviews, border markets before the elimination of smuggling jobs, many in the study area, so that the jobs most people smuggling and imports and exports was illegal, which is remove most of the villagers have lost their jobs. Alternatives (temporary markets, cross-border card) seeks to eliminate smuggling as well as optimal performance could have on employment in rural areas. So within a short time a lot of people smuggling were engaged, unemployment, and falling incomes and unemployment as two major obstacle to improve life in the village more in the region found that its reflection can be seen in the increased migration and off border villages and population increase in Marivan see. If the closing of the border with positive development in the field of economic and social frontier is not accompanied no doubt cost an exorbitant with a slight achieved, although to some extent this view is acceptable as a

positive step, border markets for trade official responsible for establishing the villagers as alternatives, but as we mentioned, these markets are not efficient. According to the responses responsive and Chi-square test, frontier markets have had a great impact on rural employment. More impact on employment of non-native marketplaces that after the establishment of markets has increased. The employment of women in rural markets have much impact because of the role of women in the marketplace and there is no place. Also, because most of the work in the market place for Barry Cole and women do not do it. As we saw in paired t test results, the income of the villagers before the establishment of border markets more after it is established. And because it is related to people smuggling. Because the villages in the district in less than frontier markets relative to other villages are temporary. Next villagers in villages because work in the marketplace and Cole go for their second job is, in their view, a temporary border markets have been less effective in their jobs. As a result, the second hypothesis is confirmed. In other words, villages closer to border markets tend to be more effective than they are. It should be noted that the official trade through border markets in rural areas, thoughtful and practical approach is desirable. But the current situation is marked in such a way that the established markets in the region are faced with many challenges; As the villagers said, the main benefit to the wealthy urban markets receive. The local villagers and the villagers in the field of cargo and Barry Cole used on low incomes.

In this context, we propose solutions: 1. Formalize the trade of goods through the establishment of border markets in which villagers active in providing goods and services to be priority; 2. Reform of the legal and customs regulations border markets with the purpose of formal and legal border trade and development; 3. Focusing on the development of border areas based on natural resources such as water, soil, vegetation and Mines area using local knowledge and strengthening its human resources through vocational training and promotion; 4. Planning for the development of small and medium industries in the region, due to the abundance of youthful energy in rural areas; 5. Planning and applicable for development of tourism in the regions according to their tourism potentials in the field of ecotourism and tourism businesses that will create jobs for rural residents and will eventually increase their income.

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